

Factors Affecting High Yielding Teff Varieties Adoption Intensity by Small Holder Farmers in West Showa Zone, Ethiopia

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Abstract: The objective of the study is to describe the socio-economic characteristics of households growing high yielding teff varieties; and to investigate the factors influencing intensity of adoption of high yielding teff by small holder farmers in the study area. Both primary and secondary data were used for the study. The primary data was collected by using questionnaire from randomly selected of 144 teff producer household heads from the study areas. Three districts namely Ambo, Dendi and Toke kutaye of West showa zone and four PAs from each district were purposively selected on the ground that they are the leading producer of teff. Descriptive statistics and econometric model were employed for analyzing the data. Descriptive analysis result shows that variables such as experience on teff, farm size and distance to the market from continuous variable and sex of household head, participating on farmers association, extension, availability of credit, attending demonstration and agricultural extension training were significantly influences high yielding teff varieties adoption intensity. Tobit model result revealed that age of house hold head, market distance and farmers association were negatively influences adoption while, intensity of adoption of high yielding teff varieties was positively influenced by experience on teff farming, farm size, average income, extension, availability of credit, training, demonstration and owning radio for the technologies. The overall finding of the study underlined the high importance of institutional support by strengthening extension services, attention also should be given to the research and extension linkages, and frequent training must be organized for development agents and supervisors about existing and newly developed improved technologies and new methods of agricultural practices.

Keywords: Ambo, Intensity, Teff, Tobit, Household

1. Introduction

1.1. Background of the Study

Agricultural growth in Sub-Saharan Africa is considered to be low and not much driven by technological change [12]; [32]. There is ample evidence showing that the adoption of agricultural technologies as well as the provision of agricultural extension programs can be important stimuli for improvements in agricultural productivity [10].

Agriculture is the basis of Ethiopia economy. It contributes to over 50 percent of the GDP and 90 percent of raw materials requirement of the country's small and medium-sized industries. It is also estimated that agriculture provides employment for about 85% of labour force [20]. Agriculture

in Ethiopia is the foundation of the country's economy. Ethiopia's demand for food grains continues to increase because of population pressure, while supply remain short.

The wide variability in agro-ecological conditions helps the country to produce different kinds of cereals, fruits and vegetables, and different species of livestock. However, Ethiopian agriculture is characterized by low productivity. Over the last two decades it was not able to produce sufficient food to feed the country's rapidly growing population. The level of technology is almost basic and productivity per hectare is perhaps among the lowest in the world. [26] indicates that in high agricultural potential areas of Ethiopia (i.e. with high and reliable rainfall), in which crop based system predominates and population densities are highest, productivity is constrained by lack of knowledge,

lack of finance and unavailability of appropriate improved technologies.

Cereals are the major food crops both in terms of the area coverage and volume of production and accounts for 95% of agricultural production in Ethiopia and contributed 86.68% of the grain production. Maize, wheat, and teff are the most important cereals in terms of volume, accounting for a total of 77% of all cereal production [4] while maize, teff, wheat and sorghum have made 26.80%, 16.76%, 15.81% and 16.20% of the grain production respectively [6]. From the cereal crops, *Eragrostis Teff* (Zucc.) is the most preferred staple food by majority of the Ethiopian population and its center of origin is in Ethiopia. Teff has high energy, phosphorus, calcium and iron contents [13]. Moreover, the economic contribution of teff indicates that real Teff output on average accounted for 6.1% of the real GDP, while growth in real Teff output accounted for 6.4% of the total growth in real GDP i.e., 0.67% of the 10.7 percent growth in real GDP [14].

However, the current production system of Teff cannot satisfy the consumers' demand due to backward and lack of modern technologies. Its production and productivity is still very low due to traditional agronomic practices, nutrient deficiencies and susceptibility of the crop to lodging [28]. Various types of cereal crops are being produced in different parts of Ethiopia that serve as a staple food for the majority of people. Teff is one of the most important cereal crops in Ethiopia in general and West Showa in particular. It serves as a source of both food and cash income. In order to achieve food security, a lot of attempts have been made by the government in Ethiopia over the last three decades but failed to increase the expected agricultural production and bring about noticeable change in the life of the smallholder farmers. In this regard, [5] suggested that one of the reasons for the existing structural food insecurity in the country is the low level of technology development, which acts as the principle barriers to the efficient utilization of the country's natural resource. Even though different extension approaches have been implemented in the study area, it did not bring major or expected impacts on the productivity of smallholder farmers. Despite large efforts that have been made to scale up new farming technologies like Teff improved varieties, the decision of smallholder farmers to adopt vary widely based on various technical and non-technical factors that affect their decision.

1.2. Objectives of the Study

1.2.1. General Objective

The main objective of the study was to assess factors affecting high yielding teff varieties Adoption intensity by small holder Farmers in the west shewa zone.

1.2.2. Specific Objectives

To describe the socio-economic characteristics of households growing high yielding teff technologies; and to investigate the factors influencing high yielding teff technology adoption intensity by small holder farmers in the study area.

2. Empirical Studies on Intensity of Agricultural Technology Adoption

Intensity of adoption is defined as the level of use of a given technology. When technology is adopted it is important to understand the extent to which the technology has been used by the intended group. [27] stipulated intensity of adoption as a measure of depth of adoption in terms of parameters such as the number of hectares planted with improved seed or the amount of fertilizer applied per hectare.

The concept is necessary as adopters may claim that they have adopted the technology but comparatively they have not met the required standards [7]. Similarly, as different researches points out intensity use normally provides a correct measure on policy reform. For instance, low intensity may indicate that the technology introduced is not effective although it has been adopted. This avoids the generalization of technology having been adopted but in actual fact only a small amount is actually being used.

Literature reveals that adoption of a particular technology is influenced by a number of factors. These factors have been classified into four broad categories namely demographical, institutional, and environmental and farmers' subjective perception of agricultural technology [1]. Examples of demographical factors include education level, gender, experience, age, religion, and marital status. Institutional factors include extension services, input and output marketing system, credit facilities, land tenure system, information, and communication infrastructure.

However, small-scale farmers in developing countries are farm households who are engaged in both production and consumption of the same products. Smallholder farmers in many rural areas are semi-subsistent producers and consumers partially integrated into imperfect rural markets. The theory of farm household economics has demonstrated that when institutional factors are imperfect, production and technology adoption decisions are influenced by the level of poverty and asset ownership of the farmer [12]. This implies that assuming imperfections in credit, input and output markets, household characteristics and assets including family labor force and livestock and non-livestock asset endowments would be important factors in technology adoption decisions.

Many adoption studies conducted show that the use of agricultural technologies is strongly linked to the asset base [21]. Based on the same economic theory, point out that resource endowment is one of the major determinants of the observed adoption behavior, where lack of access to capital and inadequate farm size could significantly impede adoption decisions. Thus, [21] observe that the use of agricultural technology by a farmer is a function of livelihood assets owned by farmers that are influenced by policies, institutions and processes. Based on the above reviews, this study modeled livelihood assets of farmers integrated with institutional processes to influence adoption of improved teff varieties.

3. Methodology of the Study

3.1. An Overview West Showa Zone

The study was conducted in Oromia National Regional State, West Showa administrative zone, which is found between 817° - 956° North and 371°-3845° West. It is found in central part of the region, though some areas do incline to Western part. The zone is bounded with Amhara regional state in the Northern part, East Wollega and Horro Guduru Wollega in the West and North West, Jimma Zone in the South West, South West Showa zone in the South East and North Showa zone in the North East.

West Showa Zone is 170 Km long from north to south and 183 Km wide from East to West. Ambo is the capital of zone and far 114 Km to the West of Addis Ababa on the main way from Addis to Nekemt. On the basis of current border delineation, Zone has area of 15,185 Km² which covers 4.51% of Oromia national regional state. West Showa Zone has 529 PAs and 39 urban kebeles. This Zone has the population of 2,071,974 from this 88.4% resides in rural areas and the remaining 11.6% are urban dwellers. The total household heads in the west Showa zone is 250,268 male and 39,823 female households' farmers. The land use pattern of the zone shows that 614,967 ha is cultivated land; 104,902 ha are covered with forest and 250,233.52 ha are grazing land. The major crops produced in the zone are, Teff, wheat, Maize, barley, Faba bean and etc ([34]).

3.2. Sampling Procedure, Sample Size Determination and Analysis

This study used cross sectional research design in which cross sectional data were collected and used for analysis.

Purposive sampling was used to select district and villages for the survey while random sampling technique was used to draw respondents for the interview. The Villages identification was made through reviewing secondary data on production potential of teff and dissemination of the technologies and area coverage of the crop.

Three districts (Ambo, Dendi and Toke kutaye) were selected for the survey. Selected villages include Bojigebisa, Amaro, Elamujelina and Bayokurbi from Ambo; Awash bole, Boloxo awash, Lokloka, and Wamora sako in Dendi; and Birbirs dogoma, Toke meti, Ajobedo and Kolba lencha from Toke kutaye. In each village at least 12 farmers were drawn for interview and made a sample size of 48 respondents in each district and hence a total sample size of 144 respondents. A structured questionnaire was used for collecting information from sampled farmers.

Descriptive and econometric methods of data analysis were used to evaluate the relationship between independent and dependent variable. Descriptive statistics such as means, standard deviation, frequency distributions and cross tabulations were used to describe the data. Econometric analysis that employed for the study was Tobit model for intensity of adoption of high yielding teff varieties. The dependent variable used in the Tobit model was intensity of adoption of high yielding teff varieties which is treated as a continuous variable. It is the amount of improved high yielding teff that the farmer used which is measured in quintal. The explanatory variables in this study are those variables which are thought to have influence intensity of adoption of high yielding teff varieties in the study area. These include socio-economic, institutional, demographic and psychological factors which had influenced the adoption and intensity of the varieties by farm households.

Table 1. Definition of the variables and units of measurement.

Variables	Symbols	Descriptions of the Variables
Age of HHHs	AGEHH	Age of household head (year).
Education level	EDULEVEL	Education of HHH (number of years in school)
Sex of Household	SEXHH	Sex of Household (=1, Male,=0, female)
Farm size	FARMSIZ	Farm size of household (hectare).
Experience on Teff	EXPRTEFF	Teff farming experience of HHHs in years
Livestock	TLPU	Livestock owned by the farm HH (TLU).
Access to credit	CREDIT	Access of farmer to fertilizer and seed on credit (=1, if yes;=0, otherwise)
Average income	INCHH	Average annual earnings of the farmers /ETB/
Extension Contact	CONTEXA	Frequency of extension contacts
Demonstration	PARTDMS	Farmers host demonstration on their farm, dummy variable (=1, if yes;=0, otherwise).
Training	PARTRAI	Farmer attended formal agricultural training, dummy variable (1=, if yes;=0, otherwise).
Man equivalent	MAEQV	Labor availability (man equivalent).
Market distance	MARKDIST	Distance of the respondents' house from input and output market (km).
Owning Radio	RADIO	Owning radio at home (=1, if yes;=0, otherwise).
Farmers association	FARASSO	Participation on farmers association status of Households

4. Result and Discussion

4.1. Socio-Economic Characteristics of Respondents

Summary statistics of the sample farm households are discussed under this section. The dataset contains 144 farm households and of these, about 54.2% households were

adopters i.e. they planted at least more than one of the improved teff varieties during the 2018 cropping season. According to descriptive analysis, some variations were observed between adopters and non-adopter in terms of household characteristics, farm and institutional factors (tables 2 and 3). In this study, a total of 15 independent variables were identified and out of these variables 9 of them revealed significant association with the high yielding teff

varieties adoption intensity.

Descriptive statistics result revealed that from the total sample respondents, 87.5% were male and the rest 12.5% were female (Table 3). From the adopter sample respondents, 92.31% and 7.69% were male and female-headed households respectively. The majority of female household adopters were found in low adoption category which indicates that they are less capable in adopting high yielding teff varieties as compared to their male household counterparts in the study area. Therefore, sex is statistically significant and positive relationship with the adoption decision at 10% level of significant. The result of this study is in agreement with results of previous researchers who have reported the significant relationship between sex and adoption of agricultural technologies [17, 22].

In this study, the average farm size of sample respondents was found to be 1.0069 hectare with standard deviation of 0.229 hectare. The maximum land size owned by the sample households was 1.75 hectare while the minimum is 0.5 hectare. The average land holding for adopter group was 1.2 hectare while that of non-adopter group is 0.7 hectare. The difference in land holding between adopters and non-adopters is statistically significant at 1% significance level. The result indicates that, farm households with relatively large farm size had adopted the variety more than those with small farm size. A more experienced farmer appears to be more knowledgeable and may have a lower level of uncertainty about new technologies. The mean difference of farming experience between adopters and non-adopters was found to be significant at 1% significance level. This indicates that farming experience influences adoption of high yielding teff varieties in the study area.

Sample households were located at a mean distance of 2.09 kilometers away from the nearest main market. Adopters were far a mean of 1.9 kilometers away from their main market while non-adopters were 2.3 kilometers far. A mean difference of market distance between adopters and non-adopters was statistically significantly different at 1 percent significance level. This implies that farmers who are close to markets are more likely to adopt high yielding teff varieties than those who reside far from the main market.

In this study, 89 (61.81%) of sample households were found to have access to formal credit. Adopters and non-adopter farmers were found to access formal credit with varying proportion being 83.33% and 36.36% from their groups respectively. Therefore, the analysis result revealed that, access to credit service shows statistically significant association with the adoption decision at 1% level of significance (Table 3). This implies that, farmers having an

access to use credit service had a capacity to purchase agricultural inputs. Probably, it is also enhanced to adopt high yielding teff varieties than otherwise.

Table 3 indicates that from the total sample respondents 45.83% of total sampled households have participated in demonstration and the rest 54.17% did not participated. The result indicated that participation on demonstration significantly and positively influences the adoption of high yielding teff varieties in the study area. From the total sample respondents 144 farmers interviewed 23.61% of them had attended training at different level of frequency while 76.39% did not attend training program related to high yielding teff varieties. The result indicated that participation on training positively influences the adoption of high yielding teff varieties at 1% significance level in the study area.

Participation of farmers in social organization had positive influence on adoption of high yielding teff varieties at 1% level of significance. With this regard 98.72 percent sample respondents were member of farmer's association. Organizing of farmers to be a member of farmers association would facilitate access to credit, access to extension information and access to market. This implies strengthening and expansion of rural association is of paramount importance to enhance adoption of high yielding teff varieties production.

The major sources of agricultural information for farmers are extension agents. Regular contact with extension agents make farmers being aware of new technologies and how they can be applied. Contact with extension agent or availability of extension services is perhaps the single variable that emerged significantly in most of the research work on technology transfer and adoption ([24]; and [30]). It is hypothesized contact with extension workers will increase a farmer's probability of adopting technologies. From adopters group 85.9% the respondent contact frequently and from the non-adopter groups, and 14.1% of respondent contact not frequently with extension agents. Final, the analysis result indicated that, extension contact shows statistically significant association with the adoption decision at 1% level of significance.

From continuous variables (Table 2), age of household head, education level, livestock holding, average income of farmers and availability labour had not statistically significant relation with the adoption decision. While owning radio from dummy variables (Table 3) had not statistically significant relation with high yielding teff varieties adoption intensity in the study area. Summary of the overall descriptive results of this study is presented in tables 2 and 3 below.

Table 2. Summary of means of continuous variable.

Variables	Adopters		Non Adopters		Total Sample		t-value
	Mean	SD	Mean	SD	Mean	SD	
1 AGEHH	50.3205	9.64095	49.2424	9.87625	49.8264	9.73016	0.5096
2 EDULEVEL	2.07692	0.84928	1.89394	0.8436	1.99306	0.84866	0.1984
3 MAEQV	5.0000	1.32165	4.84394	1.16594	4.92847	1.25083	0.4576
4 INCHH	9006.4	2862.4	5675.1	3080.2	7479.6	3390.9	-6.7200
5 EXPRTTEFF	6.32051	2.22438	1.78788	3.05093	4.24306	3.46863	-10.2847***
6 FARMSIZ	1.20038	0.2378	1.10096	0.2123	1.14653	0.22901	2.6498***

Variables		Adopters		Non Adopters		Total Sample		t-value
		Mean	SD	Mean	SD	Mean	SD	
7	TPLU	6.62463	2.98925	6.0508	2.9431	6.36163	2.9717	0.2497
8	MARKDIST	1.91026	1.11874	2.30303	1.20217	2.09028	1.17022	2.0286***

Source: own survey data, 2018. ***, denote significant at 1%, levels of significance respectively.

Table 3. Summary of descriptive statistics for Dummy variables.

Variables response	Category	Adopters		Non adopters		p-value	
		Frequency	%	Frequency	%		
1	SEXHH	Female	6	7.69	12	18.18	0.058*
		Male	72	92.31	54	81.82	
2	FARASSO	No	1	1.28	9	13.64	0.004***
		Yes	77	98.72	57	86.36	
3	CONTEXA	No	11	14.1	24	36.36	0.000***
		Yes	67	85.9	42	63.64	
4	CREDIT	No	13	16.67	42	63.64	0.000***
		Yes	65	83.33	24	36.36	
5	PARTDMS	No	35	44.87	43	65.15	0.015**
		Yes	43	55.13	23	34.85	
6	PARTRAI	No	47	60.26	63	95.43	0.000***
		Yes	31	39.74	3	4.55	
7	RADIO	No	35	44.87	30	45.45	0.944
		Yes	43	55.13	36	54.55	

Source: own survey data, 2018. ***, **, * denote significant at 1%, 5% and 10% levels of significance respectively.

4.2. Factors Affecting of High Yielding Teff Varieties Adoption Intensity: From the Tobit Estimation

In this section, selected explanatory variables were used to estimate the Tobit model to analyze the factors affecting high yielding teff varieties adoption behavior of sample respondents on the technology in the study area. The estimates of parameters of the variables expected to influence adoption of

high yielding teff varieties are displayed on table 4.

Finally, a set of 15 explanatory variables (8 continuous and 7 dummy variables) were included in the model for analysis. These variables were selected on the basis of theoretical explanations, personal observations and the results of the survey studies. The impression of these variables on the dependent variable is discussed below.

Table 4. Maximum likelihood estimates of variable determining adoption of high yielding teff varieties among respondent farmers.

Variables	Estimated Coef.	Std. Err.	t-ratio	P-value	Marginal effect
AGEHH	-0.0582	0.0267	-2.18**	0.031	-0.0582
EDULEVEL	-0.1953	0.3014	-0.65	0.518	-0.1953
SEXHH	0.3472	0.7884	0.44	0.660	0.3472
EXPRTEFF	0.5393	0.0942	5.72***	0.000	0.5392
FARMSIZ	2.8708	1.0594	2.71***	0.008	2.8708
INCHH	0.00024	0.000085	2.80***	0.006	0.00024
MAEQV	0.0004	0.1704	0.000***	0.998	0.00039
TLPU	-0.1273	0.0876	-1.45	0.148	-0.1273
MARKDIST	-0.4847	0.2361	-2.05**	0.042	-0.4845
FARASSO	-1.2859	0.4419	-2.91***	0.004	-1.2859
CONTEXA	4.3614	1.7012	2.56**	0.011	4.3614
CREDIT	3.2315	0.7209	4.48***	0.000	3.2315
PARTRAI	2.2085	0.5483	4.03***	0.000	2.2085
PARTDMS	1.2114	0.4879	2.48**	0.014	1.2114
RADIO	1.0588	0.4966	2.13**	0.035	1.0588
-Cons	-5.3447	2.4182	-2.21	0.029	

Number of obs=144, LR chi2 (15)=216.53 Prob > chi2=0.0000
Log likelihood=-232.91183 Pseudo R2=0.3173

Source: own survey data, 2018. ***, ** denote significant at 1% and 5% levels of significance respectively.

Age of HH: The result indicates that age of household head significantly influenced the probability of adopting high yielding teff varieties at 5% significance level. The marginal change result implies that a year increase in the age of the sample respondents reduces the probability of adopting high yielding teff varieties by 5.8%. As expected the probability of

adopting is negatively influenced by age, which means that the older farmers are less likely to adopt high yielding seeds. This result is consistent with [2].

Experience on Teff (EXPRTEFF): It was positive and statistically significant at 1% level of significance. This implies that the more the years of experience in farming, the

higher the likelihood of adoption of high yielding teff varieties. The marginal effect result show that as farm experience on teff farming increases by one year, intensity of adopting high yielding teff varieties increases by 5.3 percent. This result confirms the study done by [33], who indicated that a more experienced grower might have a lower level of uncertainty about innovation performance.

Farm size (FARMSIZ): It was found that farm size had positively and significantly influenced the probability of adoption of high yielding teff varieties at less than 1% significant level. The marginal effect result implies that with each additional hectare of land increasing the probability of adoption of high yielding teff varieties by 2.9 percent. The implication is that farmers with large farm size are more likely to adopt the high yielding teff varieties than those farmers who have small land size. The result of this study confirms the earlier findings of ([9, 19]).

Market Distance (MARKDIST): The finding of distance of the respondents' house from input and output market is negatively and significantly associated the probability of adopting high yielding teff varieties at less than 5% significance level. The negative association suggests that the likelihood of adopting high yielding teff varieties declines as the distance from market center increases. The marginal effect result indicates that, as the distance of the respondents' house from input and output market is far by kilometer, the probability of adopting high yielding teff varieties decreases by 4.8 percent. This result is consistent with [25].

Farmers association (FARASSO): The estimated parameter for participating on farmers association is significant at 1% level and is negatively related to adoption of high yielding teff varieties. This result indicates that farmers who are members of various local organizations are less likely to adopt high yielding teff varieties. The result of marginal effect implies that being member of local organizations, *citrus paribus*, reduces adopting high yielding teff varieties by 1.3 percent. This result is consistent with [23].

Access to credit (CREDIT): The model result indicates that the variable access to credit had positively and significantly influenced the likelihood of adoption of high yielding teff varieties at less than 1% significance level. The marginal effect result show that having access to credit by a percent increases the probability of adopting high yielding teff varieties by 3.2 percent. This result confirms the study done by [9], due to the fact that access to credit service commands the farmers' financial resources to buy inputs for improved high yielding teff varieties production.

Average farmers income (INCHH): The model result was found positive and highly significant at 1% significance level. Marginal change result indicate that as the farmers average income increases, the probability and intensity of adopting high yielding teff varieties increase by 0.024 percent. This implies that any increase in the income of the farmers would lead to increased intensity of adoption of high yielding teff varieties. In this case, farmers with higher income are more likely to have the necessary funds to finance the initial cost of adopting improved varieties, for example,

improved seeds, fertilizers, and the labor requirement for planting and subsequent farm operations. The result is similar to [31].

Man equivalent (MAEQV): Availability of family labor is significantly influencing the adoption of high yielding teff varieties at 1% significance level. The result of the model shows that if the household head has increase in the number of productive family labor in man equivalent in one unit, the intensity of adoption of high yielding teff varieties increases by 0.003 percent. This may be due to the fact that, the availability of family labor increases the capability of the household to manage the commodity properly. It may not need to hire additional labor for production purpose. This creates an opportunity to save the money and accumulate capital to purchase production inputs. The finding of this study confirms the findings of [29, 15, 18].

Extension contact (CONTEXA): Frequency of extension service contact was a positive and statistically significant variable in determining intensity of use of high yield teff varieties at 1% level. Households that had regular contacts with extension agents are more enlightened through advisory services and therefore appreciate the more, benefits of a new technology. The marginal effect result shows that an increase in frequency of contact with extension agent increased the intensity of use of improved varieties by 4.3 percent. This finding agrees with [16].

Owning Radio (RADIO): is positively affected the probability of adoption of high yielding teff varieties at less than 5% significance level. The model result implies that, farmers who owned radio at their home are more probably tend to adopt high yielding teff varieties by 1.01 percent than those households who have no radio at their home. It is important resources for adopting agricultural technologies in such a way that farmers could easily afford technologies and also farmers are mostly exposed to new and updated information available on what they can be done [23].

Attending demonstration (PARTDMS): It was found that attending demonstration had positively and significantly influenced the probability of adoption of high yielding teff varieties at 5% significant level. The result of marginal effect implies that, in number of participating on agricultural demonstration increases, the probability of adopting high yielding teff varieties increases by 1.2 percent. Farmers who have opportunity to attend on demonstration of agricultural technologies are more likely to use high yielding teff varieties than those farmers who have no similar opportunity. This result goes along with the study done by [9, 8].

Participating in training (PARTRAI): The model result indicates that attending on agricultural extension training had positively and significantly influenced the probability of adoption of high yielding teff varieties at 1% significant level. An increase in attendance in extension training increases probability of adoption and intensity of use of high yielding teff varieties by 2.2% percent. This implies the need to give emphasis to strengthening institutional supports to improve farmers' access to extension services and their participation in extension to enhance adoption of high

yielding teff varieties.

5. Conclusions and Recommendations

5.1. Conclusion

The study was conceived with the objective of identifying key factors influencing probability of adoption and intensity of adoption of high yielding teff varieties in west showa zone of Oromia region Ethiopia. The Tobit model was adopted to analyze the intensity of adoption of high yielding teff varieties adoption decision because of the simultaneous nature of adoption of the two decisions. This study showed that age of household head, experience on teff farming, farm size, average income, labour, participation on social organization, extension contact, availability of credit, agricultural extension training, attending demonstration and owning radio for obtaining information were significantly influenced the process of high yielding teff varieties adoption intensity.

5.2. Recommendations

Currently, there is no short cut for substantial and dramatic increases in production of cereal crops in general teff varieties in particular without improved seeds. Therefore, to sustain the positive contribution of the extension service to the adoption of improved and high yielding teff varieties, strengthening extension services is necessary. In addition, attention also should be given to the research and extension linkages, and frequent training must be organized for development agents and supervisors about existing and newly developed improved technologies and new methods of agricultural practices.

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